



Please join us for two timely Continuing Education presentations from your John Hancock representatives:

Courses:

The Retirement Timeline: What to Do and When to Do it – 1 Hour

Wealth Transfer Planning Sales Ideas – 1 Hour

2 Hours of NC and SC Classroom CE

*\*CPE, CFP, Life & Health credits will be provided\**

*Brought to you by:*

Dave Consolino  
Regional Vice President  
John Hancock Wealth Management

Bruce McGuirk  
Regional Director  
John Hancock Life Insurance

Scott Waite  
Vice President  
John Hancock Retirement Plans

Chris Bettis  
Vice President  
John Hancock Retirement Plans

**Where & When**

**September 9, 2010**  
9am – 11:30am  
Raleigh Marriott Crabtree Valley  
4500 Marriott Drive  
**Raleigh, NC**  
(919) 781-7000  
*Breakfast provided from 8:30am to 9am*

**September 21, 2010**  
9am–11:30 am  
South Park Marriott  
2200 Rexford Rd  
**Charlotte, NC**  
(704) 364-8220  
*Breakfast provided from 8:30am to 9am*

**September 28, 2010**  
9am – 11:30 am  
O. Henry Hotel  
624 Green Valley Rd  
**Greensboro, NC**  
(336) 854-2000  
*Breakfast provided from 8:30am to 9am*

**Seating is limited to fifty attendees at each location  
R.S.V.P. by calling G. Meadows at 800-627-1686 x 262**

**For agent use only. Not for use with the public.**

Insurance products are issued by John Hancock Life Insurance Company (U.S.A.), Boston, MA 02116 (not licensed in New York) and John Hancock Life Insurance Company of New York, Valhalla, NY 10595.